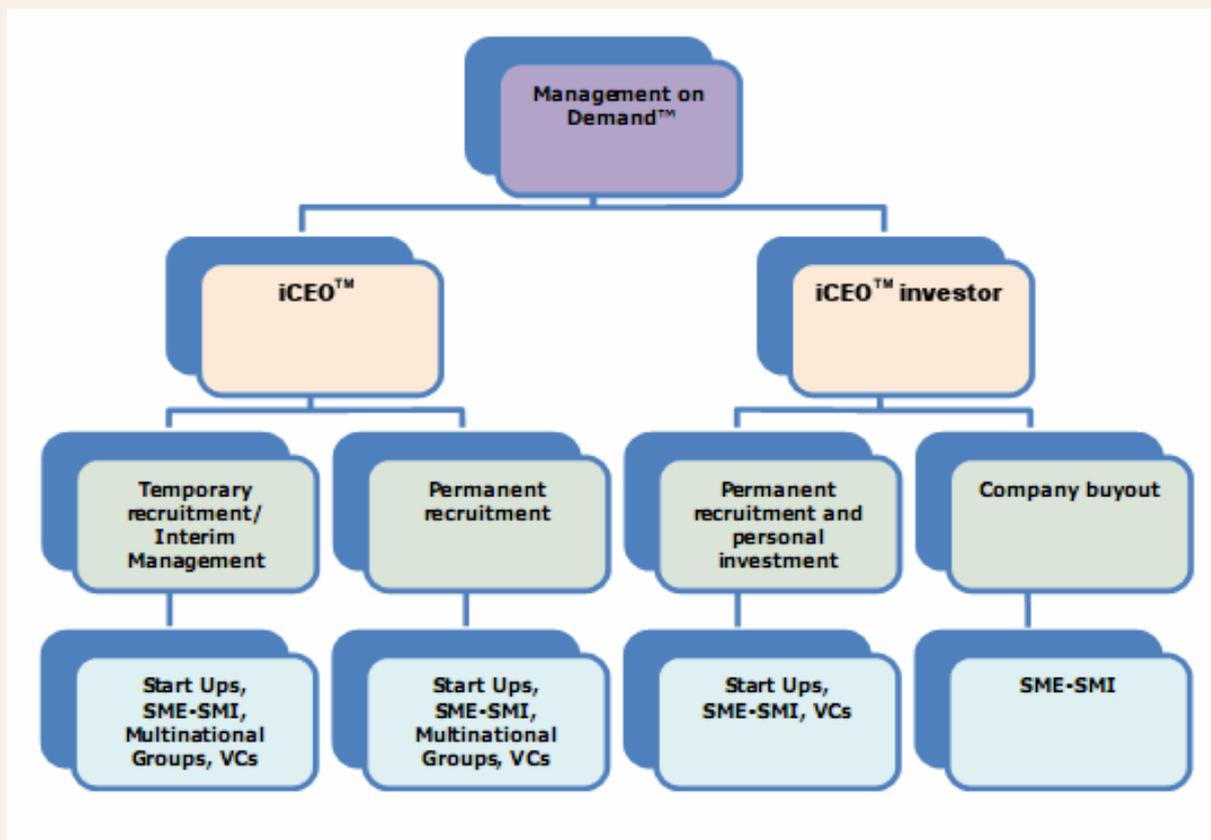


# Management on Demand™

## Management on Demand™ – what does it stand for?

Since 2001 CEO Worldwide is an innovative player in the international executive recruitment market with a manager pool of over 15300 iCEO™ certified international top executives and interim managers in 179 countries. This is a new recruitment solution that can be tailored to the individual needs of each client company: Management on Demand™ convinces by its streamlined processes, its flexibility and efficiency and enables a turnaround time of only three weeks from initial enquiry to final placement of the top executive in the client company.



This unique HR solution allows satisfying the needs of companies in terms of temporary or permanent recruitment on a national and international level within a very short time frame. Furthermore it offers the choice between a top

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# CEO Worldwide

executive and an executive investor, who will bring significant personal investment into the client company, a unique added value service particularly interesting for start ups and SMEs.

Linking recruitment and investment for the first time, CEO Worldwide offers an advantageous and reassuring approach. To recruit a top executive who is ready to invest his managerial know how and his personal funds in the company he joins, guarantees to both parties a total convergence of interests.

Giving access to a daily growing and updated manager pool, CEO Worldwide responds to the strong demand of companies for special know how, flexibility and reactivity and presents suitable candidates that are interested in the open position and available for a new challenge to its clients within one week. Using traditional executive recruitment agencies (head hunter, etc.) this process can take weeks or even months.

## The 5 main differentiators of CEO Worldwide:

- ✓ **Timing:** The client receives a first selection of candidates within 1 week and can recruit the final candidate within 3 weeks in any country.
- ✓ **Contractual flexibility:** CEO Worldwide offers a service contract for interim assignments, including an option to turn the interim period into a permanent recruitment. Alternatively, the client can directly recruit the manager on a permanent basis.
- ✓ **Cost:** No cure – no pay. CEO Worldwide works success fee based only in contrast to many head hunter agencies that ask for upfront payments.
- ✓ **International scope:** The client only needs one contact for all recruitments worldwide.
- ✓ **Investment potential:** Manager-Investors are ready to invest into the company they join.

This method can also reduce the risks and costs linked to the classic recruitment with the guarantee to get entrepreneurial competence with knowledge of the local economic tissue.

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